



Retirement U

WORKSHOP OUTLINE

Chapter I

Attitude 101

- Improve your attitude, improve your retirement
- Learning from past mistakes
- Importance of having written goals/defining your retirement goals
- Bucket List

Chapter II

Expectations vs. Reality 101

- How much do you need to retire/Budgeting
- How long will you need it
- Impact of inflation on retirement accounts
- Personal Pension Blueprint

Chapter III

Home Choices 101

- Controlling current and future housing expenses
- Housing options during retirement
- Mortgage elimination/accelerating payments
- Lowering property taxes

Chapter IV

Reducing Expenses & Taxes 101

- Debt elimination/accelerating payments
- Controlling impulse spending
- Understanding and reducing income taxes, credits, deductions and gifts

Chapter V

Medical Costs & Care 101

- Preventions is the best cure
- Understanding Medicare parts A, B, C and D
- Medicare supplemental insurance
- Medicaid

Chapter VI

Managing Your Cash Flow 101

- Sources of ongoing income
- To work or not to work in retirement/options
- Social Security strategies, understanding benefits
- Defined benefits plans/Pensions
- Options to save for the future
- Maximizing your retirement accounts
- Understanding the power of the Rule of 72

- Managing risk of existing assets
- Understanding red money/green money
 - Market volatility
 - Market indexing concepts
 - CD's, bonds
- Annuities
 - Stages/features
 - Understanding the different types of annuities
- Creating a lifelong stream of income
 - Rule of 4-5%
 - Withdrawal strategies
- Required minimum distributions (RMD's)
- Asset laddering
 - Income now, shortly, later and never
- Planning your income ladder

Chapter VII

Risk Management 101

- Death insurance
 - Income replacement, pensions, estate tax funding, family legacy, charity
- Planning for long term care
 - When do you qualify, how to pay for it
 - Designing your plan
 - Money saving ideas

Chapter VIII

Estate Planning 101

- Estate tax
 - Best options for transferring assets
 - Avoiding probate
- Beneficiary Designations
- Wills
- Trusts
- Planning for future medical care
 - Power of attorney, durable power of attorney, living will/health care proxy
 - Final arrangements, final expense trusts

Chapter IX

Written Planning 101

- Personal Pension Blueprint

Chapter X

Helping Others 101

- Legacy planning
- Helping others